



Guidance Begins with Understanding

Grey Fox provides compassionate and informed consultation on issues requiring expertise and perspective that can only be gained from years of experience. We work with you and your staff to solve your concerns in areas such as **People, Process, Technology and Performance**.

The Grey Fox approach: listen, watch, discuss, communicate – and then guide.

Coaching

Amongst our collective experience will be a situation the same as, or very similar to, the issue that has you baffled. Grey Fox principals hit the ground running to immediately recognize and help you address your concerns. We will cooperatively work with you, your peers and your staff, guiding you toward success. Grey Fox provides coaching assistance based on four tenets:

- Recognition that each company, each person and each opportunity are different.
- Respect for the customer's corporate culture, its people and its philosophies.
- Adherence to enduring processes that worked in the past and will continue to work in the future.
- Perpetual pursuit of improvement opportunities.

Mentoring

Webster defines Mentor as “a trusted counselor or guide”. Grey Fox defines Mentoring as “the provision of Coaching over the longer term”. Many of our principals' assignments are a few hours a week participating in our customer's organizations as a trusted adviser or counselor, providing an independent view and an objective second opinion. In many instances, we earn the right to Guide through proven work in Projects.

Grey Fox provides senior level expertise on an as-needed basis at a fraction of the cost of fulltime staff. We leverage your investment into large returns in process improvement, organizational and employee effectiveness, teamwork and project leadership. When our commitment to you is complete, we leave behind the skills, attitudes and perspectives obtained from our years of experience.

Let our experience be your guide